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From: Elda Heinrich
Sent: Thursday, August 30, 2007 2:54 PM
To: Berge, Cathrine [Human Resources]
Subject: H.D.H.C.A. Presentation Re: Carpenter's

Good Afternoon Ms. Berge

Thank-you for your acknowledged reply to our August 22, 2007 correspondence to you with regards to the Carpenter's Tentative Certification Agreement Proposal.

I am touching base with you today to find out the status on a date that we may make our presentation.

Looking forward to hearing from you.

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Good morning and thank you for adding me to your agenda this morning. I'm Rob Bradford, Executive Director of the Ontario Road Builders' Association. ORBA represents the majority of contractors who build and maintain the provincial highway system and many of Ontario's municipal roads and bridges.

I'm here today to add the voice of the whole Ontario road building and civil construction industry to the deputation made to you by the HAND Association. More specifically, I'm here to echo their appeal that the City not enter into a collective agreement that contains a 'carpenters only' subcontract in the heavy engineering sector.

I would like to speak briefly to the cost implications for the City... broader implications in the construction industry... and the question of the impact on and the fairness to the companies and employees that would be hurt if the City were to allow a 'carpenters only' subcontract clause to jump over to the civil construction sector.

On the first point, I won't spend time repeating what you have heard here today or reciting the report you have from Staff. It documents clearly the causes and magnitude of cost increases you would incur for your infrastructure construction, just as you have seen costs rise in your ICI construction program.

The report describes how your traditional bidders will be shut out of your work to the extent that you will not have qualified contractors able to do your work or competitive bids from the very few that might be able to bid. We can only urge you to consider the report seriously because it doesn't talk about what might happen, it projects very accurately what would happen.

On the issue of broader implications for the construction industry, while this isn't exclusively Hamilton's concern, what is being considered here takes us into new uncharted areas of union jurisdiction in the Ontario civil construction sector. I can't see it being a beneficial exploration.

The majority of our members are union contractors. Most of the companies in the HAND Association are also members of ORBA. Virtually exclusively, my members are in contractual relations with the Labours' International Union of North America, the International Union of Operating Engineers and, to a lesser extent, the International Teamsters Union. The same is true for members of the Ontario Sewer and Watermain Construction Association who would also like to convey their support for the HAND deposition

Involvement of the carpenters' international union in civil construction work in Ontario is virtually non-existent. We enjoy long-standing productive and stable relationships with our traditional unions. Introduction of new jurisdictional issues to our sector could be expected to detract from the relative stability of labour relations in civil construction.

Finally, maybe the point we haven't spent enough time on today is the people who will get hurt if contractors can no longer bid Hamilton work. just because the City decided they were all of a sudden affiliated with the wrong international union.

These are the contractors who have built and maintained Hamilton's roads and bridges and sewers and sidewalks to the highest standards for decades. These are companies that have built their futures in Hamilton. They have invested in Hamilton and they pay their taxes in Hamilton. They buy season tickets to Tiger Cats games when nobody else will. These are entrepreneurs who have invested in Hamilton's future – in good faith I might add – and they rely on the City to varying degrees for their livelihoods. Without access to the City's work, all of these companies will suffer. Some may not even survive.

The hundreds of local residents these companies employ are good tradespeople and good union members. They are also good taxpayers and leaders in their communities. They coach the soccer teams and lead the Girl Guides. Their kids are growing up in Hamilton schools and parks. They've bought their homes in Hamilton and they have invested not only their money, but their lives to Hamilton.

If the companies they work for can no longer bid for work here, many will lose their jobs, maybe their homes, maybe their child's university education, and probably their faith in the future.

The City has a choice about extending the 'carpenters only' subcontract clause to its civil construction projects and we request that you choose not to. It isn't done anywhere else in Ontario. It will create unnecessary burdens for taxpayers. It could be disruptive to labour relations across the province and it is simply not fair to the companies that have built their businesses in Hamilton and the families who have made their lives here and call it home

Thank you

**HAND ASSOCIATION AND AFFILIATED CONTRACTORS
CITY OF HAMILTON MUNICIPAL SERVICING AND ROADS TENDER RESULTS JANUARY - DECEMBER 2005**

MUNICIPALITY/WORKS	TENDERED BY	BID	HAND & AFFILIATE LOW BIDDER
City of Hamilton- C11-191-04	Elgin Construction	\$ 390,631.42	\$ 390,631.42
City of Hamilton- PW-05-03(SW)	Dufferin Construction Company	\$ 3,382,930.00	\$ 3,382,930.00
City of Hamilton- C11-15-05	Rankin Construction Inc.	\$ 330,540.00	\$ 330,540.00
City of Hamilton- PW-05-01	Cambridge Landscaping	\$ 104,752.00	
City of Hamilton- C11-09-05	Rankin Construction Inc.	\$ 96,400.00	\$ 96,400.00
City of Hamilton- PW-05-05(BR)	Hard Rock Paving Company Ltd.	\$ 457,524.75	\$ 457,524.75
Hamilton - PW-05-02 (HW)	Dufferin Construction Company	\$ 2,748,490.00	\$ 2,748,490.00
Hamilton - PW-05-11 (HSW)	Rankin Construction Inc.	\$ 1,313,930.00	\$ 1,313,930.00
Hamilton - PW-05-09 (BR)	Underground Services	\$ 847,866.00	\$ 847,866.00
Hamilton - PW-05-12 (HSW)	Dufferin Construction Company	\$ 725,655.00	\$ 725,655.00
Hamilton - PW-05-12 (HSW)	Lafarge Canada Inc. (Hamilton)	\$ 2,637,760.25	\$ 2,637,760.25
Hamilton - PW-05-15 (H)	Hard Rock Paving Company Ltd.	\$ 2,367,701.00	\$ 2,367,701.00
Hamilton - PW-05-13 (HW)	Wesroc Construction	\$ 435,519.00	\$ 435,519.00
Hamilton - C11-63-05	A-1 Asphalt Maintenance Ltd.	\$ 571,678.83	
Hamilton - PW-05-16 (HSW)	Terracon	\$ 3,275,045.12	\$ 3,275,045.12
Hamilton - C2-05-05	Cambridge Landscaping Inc.	\$ 380,579.64	\$ 380,579.64
Hamilton - PW-05-23 (H)	Rankin Construction Inc.	\$ 974,950.00	\$ 974,950.00
Hamilton - PW-05-14 (HW)	All Around Contracting Inc.	\$ 824,960.10	\$ 824,960.10
Hamilton - PW-05-08 (BR)	Underground Services	\$ 1,748,325.00	\$ 1,748,325.00
Hamilton - C11-86-05	CRL Campbell Const. & Drainage	\$ 132,463.30	
Hamilton - PW-05-19 (HW)	All Around Contracting Inc.	\$ 578,034.13	\$ 578,034.13
Hamilton - PW-05-30 (M)	Gateman Milloy	\$ 241,851.72	
Hamilton - PW-05-27 (HW)	Kenwood	\$ 269,676.25	
Hamilton - PW-05-35 (S)	MSM General Contractors Inc.	\$ 1,126,583.00	\$ 1,126,583.00
Hamilton - PW-05-24 (HW)	Dufferin Construction Company	\$ 875,980.00	\$ 875,980.00
Hamilton - PW-05-36 (H)	Ciccarelli Group	\$ 89,375.00	\$ 89,375.00
Hamilton - PW-05-22 (BR)	Underground Services	\$ 2,121,201.00	\$ 2,121,201.00
Hamilton - PW-05-18 (S)	North Rock	\$ 1,279,383.18	\$ 1,279,383.18
Hamilton - PW-05-26 (HW)	All Around Contracting Inc.	\$ 536,450.10	\$ 536,450.10
Hamilton - PW-05-38 (W)	MSM General Contractors Inc.	\$ 301,414.00	\$ 301,414.00
Hamilton - PW-05-20 (HSW)	King Paving & Materials Company	\$ 2,153,400.00	\$ 2,153,400.00
Hamilton - PW-05-10 (HW)	Lafarge Canada Inc. (Hamilton)	\$ 1,572,940.33	\$ 1,572,940.33
Hamilton - PW-05-28 (HSW)	Wesroc Construction	\$ 776,917.25	\$ 776,917.25
Hamilton - PW-05-29 (HW)	Anders Contracting	\$ 561,358.50	\$ 561,358.50

**HAND ASSOCIATION AND AFFILIATED CONTRACTORS
CITY OF HAMILTON MUNICIPAL SERVICING AND ROADS TENDER RESULTS JANUARY - DECEMBER 2005**

Hamilton - C11-110-05	Rankin Construction Inc.	\$	293,424.00	\$	293,424.00
Hamilton - PW-05-17 (H)	Lafarge Canada Inc. (Hamilton)	\$	1,168,338.55	\$	1,168,338.55
Hamilton - PW-05-37 (HW)	All Around Contracting Inc.	\$	297,991.96	\$	297,991.96
Hamilton - PW-05-21 (HW)	Dufferin Construction Company	\$	629,690.00	\$	629,690.00
Hamilton - PW-05-39 (H)	Capital Paving Inc.	\$	776,326.00	\$	776,326.00
Hamilton - PW-05-31 (M)	O. Ciccarelli	\$	117,503.00	\$	117,503.00
Hamilton - PW-05-40 (H)	Associated Paving	\$	1,993,420.50	\$	1,993,420.50
Hamilton - PW-05-41 (H)	Dufferin Construction Company	\$	594,260.00	\$	594,260.00
Hamilton - C11-108-05	Aim Environmental	\$	2,124,148.00		
Hamilton - PW-05-242 (RHV)	Dufferin Construction Company	\$	19,681,681.65	\$	19,681,681.65
Hamilton - C11-128-05	Cornell Construction Limited	\$	89,376.00		
Hamilton - PW-05-43 (H)	Cayuga Materials & Construction	\$	1,353,155.00	\$	1,353,155.00
Hamilton - PW-05-07 (S)	King Paving & Materials Company	\$	1,659,154.25	\$	1,659,154.25
Hamilton - C11-119-05	Metric Contracting	\$	1,269,351.00	\$	1,269,351.00
Hamilton - PW-05-44 (H)	A-1 Asphalt Maintenance Ltd.	\$	93,148.35		
Hamilton - C11-95-05	Peninsula Maintenance Ltd.	\$	1,415,005.64	\$	1,415,005.64
Hamilton - C11-136-05	A-1 Asphalt Maintenance Ltd.	\$	110,561.13		
Hamilton - PW-05-45 (H)	King Paving & Materials Company	\$	498,765.00	\$	498,765.00
Hamilton - PW-05-34 (W)	Wesroc Construction	\$	525,911.00	\$	525,911.00
Hamilton - PW-05-46 (S)	Anders Contracting	\$	1,729,596.00	\$	1,729,596.00
Hamilton - PW-05-48(M)	Peninsula Construction Inc.	\$	273,076.70	\$	273,076.70
Hamilton - PW-05-33(M)	O. Ciccarelli & Son Contracting Ltd.	\$	593,107.59	\$	593,107.59
Hamilton - PW-05-42(S)	FCM Construction	\$	389,000.00	\$	389,000.00
Hamilton - PW-05-25(HSW)	Wesroc Construction	\$	1,179,832.00	\$	1,179,832.00
Hamilton - C11-138-05	A-1 Asphalt Maintenance Ltd.	\$	61,744.08		
Hamilton - PW-05-51(H)	Associated Paving	\$	150,100.00	\$	150,100.00
Hamilton - PW-05-49(HSW)	Dufferin Construction Company	\$	3,542,170.00	\$	3,542,170.00
	TOTAL	\$	78,842,103.27	\$	75,042,703.61

**HAND & AFFILIATES % OF
TOTAL WORK** **95.2%**

**HAND ASSOCIATION AND AFFILIATED CONTRACTORS
CITY OF HAMILTON MUNICIPAL SERVICING AND ROADS TENDER RESULTS JANUARY - DECEMBER 2006**

MUNICIPALITY/WORKS	TENDERED BY	BID	HAND & AFFILIATE LOW BIDDER
City of Hamilton - PW-06-03(HSW)	Wesroc Construction Ltd.	\$ 886,986.00	\$ 886,986.00
City of Hamilton - PW-06-10(S)	All Around Contracting Inc.	\$ 62,000.00	\$ 62,000.00
City of Hamilton - PW-06-04(HW)	All Around Contracting Inc.	\$ 1,182,027.70	\$ 1,182,027.70
City of Hamilton - PW-06-12(H)	DeFaveri Construction	\$ 78,250.00	
City of Hamilton - PW-06-05(HSW)	Terracon Underground Ltd.	\$ 887,065.43	\$ 887,065.43
City of Hamilton - PW-06-05(HSW)	A-1 Asphalt Maintenance Ltd.	\$ 555,097.39	
City of Hamilton - C11-28-06	King Paving & Materials Company	\$ 97,444.90	\$ 97,444.90
City of Hamilton - PW-06-01(HSW)	Dufferin Construction Company	\$ 835,870.00	\$ 835,870.00
City of Hamilton - PW-06-22(SW)	HTC Contractors	\$ 529,275.00	\$ 529,275.00
City of Hamilton - PW-06-13(HW)	King Paving & Materials Company	\$ 1,847,295.00	\$ 1,847,295.00
City of Hamilton - PW-06-11(HSW)	Drainstar Contracting Ltd.	\$ 1,716,682.00	\$ 1,716,682.00
City of Hamilton - PW-06-02(HSW)	Dufferin Construction Company	\$ 1,825,847.00	\$ 1,825,847.00
City of Hamilton - PW-06-15(HW)	All Around Contracting Inc.	\$ 1,524,838.50	\$ 1,524,838.50
City of Hamilton - PW-06-21(HSW)	FCM Construction	\$ 688,000.00	\$ 688,000.00
City of Hamilton - PW-06-16(P)	All the Best Paving	\$ 217,667.50	
City of Hamilton - PW-06-20(HSW)	King Paving & Materials Company	\$ 2,297,672.00	\$ 2,297,672.00
City of Hamilton - PW-06-07(P)	DeFaveri Construction	\$ 147,985.00	
City of Hamilton - PW-06-29(H)	Rankin Construction Inc.	\$ 833,200.00	\$ 833,200.00
City of Hamilton - PW-06-23(W)	Dufferin Construction Company	\$ 430,511.00	\$ 430,511.00
City of Hamilton - C11-51-06	A-1 Asphalt Maintenance Ltd.	\$ 597,282.62	
City of Hamilton - PW-06-31(H)	Associated Paving Company Ltd.	\$ 1,109,699.00	\$ 1,109,699.00
City of Hamilton - PW-06-30(H)	King Paving & Materials Company	\$ 1,410,980.00	\$ 1,410,980.00
City of Hamilton - PW-06-243(RHV)	Dufferin Construction Company	\$ 30,323,391.13	\$ 30,323,391.13
City of Hamilton - PW-06-24(P)	O. Ciccarelli & Son Contracting	\$ 136,942.00	\$ 136,942.00
City of Hamilton - PW-06-40(H)	Rankin Construction Inc.	\$ 714,955.00	\$ 714,955.00
City of Hamilton - PW-06-32(H)	Cayuga Materials	\$ 2,124,693.75	\$ 2,124,693.75
City of Hamilton - PW-06-08(P)	O. Ciccarelli	\$ 326,394.73	\$ 326,394.73
City of Hamilton - PW-06-38(BR)	Rankin Construction Inc.	\$ 1,075,769.00	\$ 1,075,769.00
City of Hamilton - PW-06-33(H)	Associated Paving Company Ltd.	\$ 1,938,402.50	\$ 1,938,402.50
City of Hamilton - PW-06-41(W)	Wm. Groves Ltd.	\$ 284,969.00	\$ 284,969.00
City of Hamilton - PW-06-19(HW)	Wesroc Construction Ltd.	\$ 2,825,231.00	\$ 2,825,231.00
City of Hamilton - PW-06-25(HSW)	Anders Contracting	\$ 1,101,305.00	\$ 1,101,305.00
City of Hamilton - PW-06-18(HSW)	Dufferin Construction Company	\$ 1,437,900.00	\$ 1,437,900.00
City of Hamilton - C11-11-06	Anders Contracting	\$ 688,894.00	\$ 688,894.00

**HAND ASSOCIATION AND AFFILIATED CONTRACTORS
CITY OF HAMILTON MUNICIPAL SERVICING AND ROADS TENDER RESULTS JANUARY - DECEMBER 2006**

City of Hamilton - PW-06-39(W)	FCM Construction	\$ 1,066,000.00	\$	1,066,000.00
City of Hamilton - PW-06-45(H)	Rankin Construction Inc.	\$ 232,425.00	\$	232,425.00
City of Hamilton - PW-06-44(HSW)	All Around	\$ 1,332,035.20	\$	1,332,035.20
City of Hamilton - PW-06-46(H)	O. Ciccarelli & Son Contracting	\$ 224,775.00	\$	224,775.00
City of Hamilton PW-06-47(H)	Telecon (Canada) Ltd.	\$ 221,402.39	\$	221,402.39
City of Hamilton - PW-06-14(HW)	King Paving & Materials Company	\$ 1,512,788.00	\$	1,512,788.00
City of Hamilton - PW-06-35(H)	Associated Paving Company Ltd.	\$ 715,335.00	\$	715,335.00
City of Hamilton - C11-84-06	Norjohn Contracting & Paving	\$ 882,788.35		
City of Hamilton - PW-06-27(HW)	Lafarge Canada Inc. (Hamilton Cor	\$ 1,231,727.00	\$	1,231,727.00
City of Hamilton - PW-06-55(H)	Rankin Construction Inc.	\$ 319,425.00	\$	319,425.00
City of Hamilton - C11-94-06	Rankin Construction Inc.	\$ 426,785.00	\$	426,785.00
City of Hamilton - PW-06-52(S)	King Paving & Materials Company	\$ 175,706.00	\$	175,706.00
City of Hamilton - PW-06-43(W)	JPW Construction	\$ 1,102,128.00	\$	1,102,128.00
City of Hamilton - PW-06-48(HW)	King Paving & Materials Company	\$ 438,095.00	\$	438,095.00
City of Hamilton - PW-06-17(BR)	Rankin Construction Inc.	\$ 4,364,198.50	\$	4,364,198.50
City of Hamilton - PW-06-54(H)	Capital Paving Inc.	\$ 146,359.56	\$	146,359.56
City of Hamilton - PW-06-56(H)	Lafarge Canada Inc. (Hamilton Cor	\$ 253,900.00	\$	253,900.00
City of Hamilton - C11-99-06	R. & N. Maintenance	\$ 127,525.00		
City of Hamilton - PW-06-42(P)	Peninsula Construction Inc.	\$ 358,201.28	\$	358,201.28
City of Hamilton - PW-06-49(W)	All Around Contracting Inc.	\$ 786,114.90	\$	786,114.90
City of Hamilton - C11-131-06	CRL Campbell Const. & Drainage	\$ 496,707.00		
City of Hamilton - PW-06-60(S)	Facca Inc.	\$ 285,000.00	\$	285,000.00
City of Hamilton - C11-137-06	L.M. Enterprises	\$ 1,700,074.00	\$	1,700,074.00
City of Hamilton - PW-06-63(H)	All Around Contracting Inc.	\$ 249,435.00	\$	249,435.00
City of Hamilton - PW-06-61(H)	Toronto Zenith	\$ 1,657,496.00		
City of Hamilton - PW-06-51(P)	Cambridge Landscaping Inc.	\$ 296,405.60	\$	296,405.60
City of Hamilton - PW-06-62(W)	Dig It Excavating Inc.	\$ 254,753.96	\$	254,753.96
TOTAL		\$ 83,598,108.89	\$	78,286,150.47

**HAND & AFFILIATES % OF
TOTAL WORK**

93.6%

**HAND ASSOCIATION AND AFFILIATED CONTRACTORS
CITY OF HAMILTON MUNICIPAL SERVICING AND ROAD TENDER RESULTS JANUARY - JUNE 2007**

MUNICIPALITY/WORKS	TENDERED BY	BID	HAND & AFFILIATE LOW BIDDER
City of Hamilton - PW-07-04(H)	A-1 Asphalt Maintenance Ltd.	\$ 264,649.34	
City of Hamilton - PW-07-14(S)	AI-Pack	\$ 59,351.60	
City of Hamilton - PW-07-11(H)	Associated Paving	\$ 935,946.00	935,946.00
City of Hamilton - C11-47-07	Matrex Company	\$ 20,547.00	
City of Hamilton - PW-07-10(S)	North Rock Group Ltd.	\$ 1,067,272.55	1,067,272.55
City of Hamilton - C11-34-07	Rankin Construction Inc.	\$ 1,042,470.00	1,042,470.00
City of Hamilton - PW-07-12(HSW)	Dufferin Construction Company	\$ 4,574,535.00	4,574,535.00
City of Hamilton - PW-07-17	King Paving & Materials Company	\$ 543,100.00	543,100.00
City of Hamilton - C11-65-07	Landtek Limited	\$ 424,660.00	424,660.00
City of Hamilton - PW-07-20	All Around Construction	\$ 425,940.90	425,940.90
City of Hamilton - C11-49-07	Lafarge North America	\$ 740,802.00	740,802.00
City of Hamilton - PW-07-01	FCM Construction	\$ 2,785,000.00	2,785,000.00
City of Hamilton - PW-07-09	New Alliance Ltd.	\$ 1,608,728.73	1,608,728.73
City of Hamilton - PW-07-26	O. Ciccarelli	\$ 75,946.00	75,946.00
City of Hamilton - PW-07-27	Drainstar Construction	\$ 151,900.00	
City of Hamilton - PW-07-25	Associated Paving	\$ 2,454,610.00	2,454,610.00
City of Hamilton - PW-07-03	All Around Construction	\$ 1,059,428.70	1,059,428.70
City of Hamilton - PW-07-21	Dufferin	\$ 1,286,269.00	1,286,269.00
City of Hamilton -PW 07-27	Wesroc Construction	\$ 1,294,444.00	1,294,444.00
City of Hamilton - PW-07-02	All Around Construction	\$ 881,697.30	881,697.30
City of Hamilton - PW-07-29	A-1 Asphalt	\$ 820,422.16	
City of Hamilton PW-07-05	Dig It Escav.	\$ 404,006.50	
City of Hamilton PW 07-32	All Around Constr.	\$ 757,903.40	757,903.40
City of Hamilton PW-07-31	Wm. Groves	\$ 328,576.00	328,576.00
City of Hamilton PW-07-24	Terracon	\$ 326,511.68	326,511.68
City of Hamilton PW-07-33	Hard Rock	\$ 770,515.00	770,515.00
TOTAL		\$ 25,105,232.86	23,384,356.26
HAND & AFFILIATES % OF			93.1%
TOTAL WORK			