City of Hamilton

REQUEST FOR PROPOSALS

Contract Number: C11-66-17

Request for Proposals
Pier 8 Development Opportunity

ADDENDUM 2

The following queries and responses, issued by the Procurement Section shall form part of the Request for Proposals documents for the above, and the revisions and additions noted herein and any attachments shall read in conjunction with all other documents. This Addendum shall, however, take precedence over all previously issued Request for Proposals documents where differences occur.

Included in this Addendum are: 3 Pages for Addendum 2

1.0 INSTRUCTIONS REGARDING ROUND 1 COMMERCIALLY CONFIDENTIAL MEETINGS (“CCM”)

Proponents are reminded that in accordance with the instructions provided in Appendix D and the timeline milestones indicated in section 8 of the Special Provisions of the RFP, each Proponent that wishes to schedule a Round 1 CCM must submit a completed CCM Registration Form to the City’s Contact Person no later than January 8, 2018.

In completing the CCM Registration Form, Proponents must indicate a first, second, and third choice of meeting date and time from the following list of availabilities:

- Monday, January 15, 2018 (9:30 am to 12:30 pm)
- Monday, January 15, 2018 (1:30 pm to 4:30 pm)
- Tuesday, January 16, 2018 (9:30 am to 12:30 pm)
- Tuesday, January 16, 2018 (1:30 pm to 4:30 pm)
- Thursday, January 18, 2018 (9:30 am to 12:30 pm)
- Thursday, January 18, 2018 (1:30 pm to 4:30 pm)

The precise location of the meetings will be communicated at a later date, but in any event, all CCMs shall take place in Hamilton.
Please be advised that time slots for CCMs will be allocated on a first-come-first-served basis according to the preferred choices indicated the CCM Registration Form. Any Proponent that wishes to participate in a Round 1 CCM, but is unable to attend on any of the given or remaining available dates and times, must contact the City’s Contact Person immediately. The City will make reasonable commercial efforts to accommodate the Proponent, but cannot guarantee that an alternate arrangement will be made.

2.0 ELECTRONIC DATA ROOM HYPERLINK REPAIRS

It was brought to the City’s attention that several hyperlinks for documents within the Electronic Data Room (https://www.hamilton.ca/city-initiatives/priority-projects/pier-8-development-electronic-data-room) were broken. These links have been fixed (files have not been changed), and notations made in the “Date added/updated” column. Please advise the City’s Contact Person immediately if you encounter any other similar technical issues. Thank you.

3.0 QUESTIONS AND RESPONSES

<table>
<thead>
<tr>
<th>Question #1</th>
<th>Can you please direct me to where any written guidance is given on how we are to treat the 2 leases on title, disclosed at the December 1st Proponent meeting?</th>
</tr>
</thead>
<tbody>
<tr>
<td>City Response #1</td>
<td>For the purposes of finalizing their Proposals, each Proponent should assume that:</td>
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<tr>
<td></td>
<td>1. as of the Closing Time, the lease to the Hamilton Waterfront Trust will no longer constitute an encumbrance on the Subject Lands; and</td>
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<td></td>
<td>2. with respect to the lease presently encumbering Block 7, it will expire on the date cited in the December 1, 2017 All-Proponents’ Briefing, and there is no contemplation that it will be extended beyond that date. In this regard, the RFP (at page 51) requests that each Proponent take this encumbrance into consideration when developing its proposed Block phasing plan in order to minimize negative impacts on the Financial Proposal.</td>
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</tbody>
</table>
END OF ADDENDUM 2

Proponents providing a signed Form of Proposal have made any necessary inquiries with respect to addenda issued by the City and have provided for all addenda in their Proposal submission.

All addenda will be posted on the City’s bid portal at:
hamilton.bidsandtenders.ca
and at
www.hamilton.ca/westharbour

Procurement Section, City of Hamilton, Ontario